

The Pacific Way

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You can now view your
Remittance History on
Pacific Edge – anytime

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Welcome to the third issue of Pacific’s online newsletter! We are pleased to regularly bring you the latest Pacific information and updates on products, services, special events and relevant industry news, via this publication.

Your ongoing support is very much appreciated and allows us to continue making advances with technology and provide you with the best possible systems and service standards.

The new joint venture has seen Pacific substantially increase the team and we welcome all those that have joined us from GE Commercial Finance.

Joint Venture Update -

NIBA CONVENTION HERALDS NEW ERA FOR PACIFIC

Pacific, in association with GE Commercial Finance launched the joint venture to the market, at the annual NIBA Convention in Perth last month.



Pacific Managing
Director – Grant Burley

The joint venture which officially commenced on 2 August 2004, combines the people that worked within each organisation with the superior technology of Pacific and the worldwide resources of GE Commercial Finance.

Since Pacific’s operations began it has been a strong supporter of the annual NIBA Convention. This year was no exception with the new Pacific taking an even bigger role. Pacific had fourteen delegates, two separate booths and three social functions including sponsoring the hospitality suite at Margeaux’s Disco (Hilton) on the last night.

Pacific’s presence at the convention included the “Technology Solutions” team, who demonstrated the latest product innovations the company has to offer.

Whilst, Pacific is excited about the launch of the joint venture, we remain focussed on improvement in our product offerings and sought further broker input on current and future development plans throughout the convention.

Grant Burley, Pacific’s Managing Director said “Intermediary support and adding value to our important relationships is our primary focus”.

We are now working with the feedback we received and will be delivering more exciting developments in the near future.



“Items to Bring to Clients Attention at the Time of Signing”

1. LOAN TERMS & CONDITIONS

2. AMOUNT DUE AT SIGNING

If more than one instalment is due, advise the client all instalments due will be drawn.

3. MONTHLY INSTALMENT AMOUNT & DUE DATE

If the instalment date falls on a non-business day, it will be drawn the business day before

4. DIRECT DEBIT (DDR)

been completed. PPF will draw on the account



Pacific's two booths – The Pacific Technology Stand and the main hospitality booth.

NIBA Convention 2004 – Events

During the 2004 NIBA Convention Pacific held three very enjoyable events. Below we share the highlights of each event.

1. “QUEEN OF THE VALLEY” LUNCHEON – MONDAY OCTOBER 18

Seventy guests joined the Pacific team on board the “Queen Of The Valley” as cruised the picturesque Swan River to Freemantle. There was some initial shock on the faces of guests as they entered the boat and saw the sign “NO ALCOHOL ON BOARD THIS VESSEL”. Much to the relief of many, all were assured there was in fact alcohol on board as we had obtained a special permit for the occasion.

During the trip we were joined by a few extra guests – some dolphins who dipped and dived around the boat entertaining all on board. We were further entertained by Peter Fox of Northern Insurance & Finance Brokers who joined the band “Miss Behavin” for an impromptu rendition of ‘New York, New York’. He proved he can certainly hold a note or two (see picture below – bottom left).



2. AN EVENING AT “INDIANA’S TEAHOUSE” – MONDAY OCTOBER 18

The Pacific Team hosted a dinner for Eighty guests at “Indiana’s Teahouse”. We arrived at the Cottesloe Beach restaurant just as the sun was setting over the Indian Ocean. A spectacular view rarely seen by those who live in the Eastern states. The evening was a great success and a night to remember for all.

NIBA Convention 2004 – Events Continued....

“Where The Indian Ocean Meets Pacific!” - Guests and Pacific staff alike enjoying the evening at Indiana’s.



3. 70’s NIGHT, DISCO AT THE PARMELIA HILTON – TUESDAY OCTOBER 19

Guests celebrated the last night of the NIBA Convention by stepping back in time to the 1970s. Afro’s were back in style as Pacific staff and guests alike danced until the wee hours of the morning to their favourite 70’s tracks. The dance floor was the place to be, remaining packed the entire night.

It was a very weary Pacific crew that left the nightclub at 4am having enjoyed the NIBA Convention to it’s fullest. Pacific congratulates NIBA and the Convention Committee on another outstanding conference.



Did You Know?

Pacific Edge – Australia’s first online premium funding management system for intermediaries, now features remittance advice history. Intermediaries can now view their direct credit remittance history directly from the **Pacific Edge** section of our website.



These can also be e-mailed directly to you!

To see how **Pacific Edge** can make a difference to your business, contact your nearest Pacific office to arrange a demonstration.

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